

## Elasticities

If  $f$  is a function differentiable at  $x$  and  $f(x) \neq 0$ , we can define the elasticity of  $f$  with respect to  $x$  as:

$$El_x f(x) = \frac{x}{f(x)} f'(x)$$

What is the meaning of this definition?

Recall that  $f'(x) = \lim_{h \rightarrow 0} \frac{f(x+h) - f(x)}{h}$

$$El_x f(x) = \frac{x}{f(x)} f'(x) = \frac{x}{f(x)} \lim_{h \rightarrow 0} \frac{f(x+h) - f(x)}{h} = \lim_{h \rightarrow 0} \frac{\frac{f(x+h) - f(x)}{f(x)}}{\frac{h}{x}}$$

$h$  is the amount of change in  $x$ , so

$\frac{h}{x}$  is the ratio of change in  $x$ .

$f(x+h) - f(x)$  is the amount of change in  $f(x)$ .

$\frac{f(x+h) - f(x)}{f(x)}$  is the ratio of change in  $f(x)$ .

When  $h$  is small,  $El_x f(x) \approx \frac{\frac{f(x+h) - f(x)}{f(x)}}{\frac{h}{x}}$ , so  $El_x f(x)$  can be interpreted as: when  $x$  is changed by  $1\%$ ,  $f(x)$  will be changed by  $El_x f(x) \cdot 1\%$ .

Note that the  $El_x f(x)$  is different from the ratio of change  $\frac{f'(x)}{f(x)}$  which we have defined before. The meaning of ratio of change is to tell us when  $x$  is increased by 1,  $f(x)$  will be changed by

$$\frac{f'(x)}{f(x)} \times 100\%$$

## Example. Price Elasticity of Demand.

The demand of certain commodity can be described as a function of its price:  $Q = D(p)$  where  $Q$  is the demand quantity,  $p$  is the price,  $D$  is the function.

We are interested in the question: at price  $p$ , if the price increases by  $1\%$ , what's the change of demand in percentage?

The answer is given by the Elasticity of the function  $Q = D(p)$ .

For instance, if the quantity demanded of a particular commodity is given by  $D(p) = 8000 p^{-1.5}$ , then the Price Elasticity of Demand

$$\text{is } E_p D(p) = \frac{p}{D(p)} \cdot D'(p) = \frac{p}{8000 p^{-1.5}} \cdot (8000 \times (-1.5 p^{-2.5})) = -1.5$$

This means the increase of price by  $1\%$  will lead to a decrease of demand by around  $1.5\%$ .

Note that in the above example, the elasticity is a constant. In this case we say this commodity has constant elasticity.

More terminology on elasticity:

If  $|E_x f(x)| > 1$ , we say  $f$  is elastic at  $x$ .

If  $|E_x f(x)| = 1$ , we say  $f$  is unit elastic at  $x$ .

If  $|E_x f(x)| < 1$ , we say  $f$  is inelastic at  $x$ .

If  $|E_x f(x)| = 0$ , we say  $f$  is perfectly inelastic at  $x$ .

If  $|E_x f(x)| = +\infty$ , we say  $f$  is perfectly elastic at  $x$ .

Example. We again let  $Q = D(p)$  be the demand of a commodity at price  $P$ . The revenue  $R(p) = P \cdot Q = P D(p)$

Let's compute the elasticity of  $R(p)$  with respect to price:

$$\begin{aligned} El_p R(p) &= \frac{P}{R(p)} R'(p) = \frac{P}{P \cdot D(p)} (P D(p))' \\ &= \frac{1}{D(p)} [D(p) + P D'(p)] \\ &= 1 + \frac{P}{D(p)} D'(p) \\ &= 1 + El_p D(p) \end{aligned}$$

A special case is when  $El_p D(p) = -1$ . In this case,  $El_p R(p) = 0$ . This means at a price whose demand elasticity of price is  $-1$ , a small price change in percentage will have almost no influence on the revenue.

More general, we see if  $El_p D(p) < -1$  (elastic case),  $El_p R(p) < 0$  so the marginal revenue  $R'(p)$  is negative. If  $-1 < El_p D(p) < 0$  (inelastic case),  $R'(p)$  is positive.

The intuition is that if  $El_p D(p) < -1$ , the decrease in demand is larger than the increase in price, so the revenue, which is their product, will decrease. Similar argument can be made for the other case.

## Elasticity as Logarithmic Derivatives.

Recall the Logarithmic Differentiation:  $(\ln f(x))' = \frac{f'(x)}{f(x)}$

So the differential  $d \ln f(x) = (\ln f(x))' dx = \frac{f'(x)}{f(x)} dx$

$$d \ln x = (\ln x)' dx = \frac{1}{x} dx$$

$$El_x f(x) = \frac{x}{f(x)} \cdot f'(x) = \frac{\frac{f'(x)}{f(x)}}{\frac{1}{x}} = \frac{\frac{f'(x)}{f(x)} dx}{\frac{1}{x} dx} = \frac{d \ln f(x)}{d \ln x}$$

So we can also interpret the elasticity as a quotient of the differentials  $d \ln f(x)$  and  $d \ln x$ , which reflects the rate of change of  $\ln f(x)$  with respect to  $\ln x$ .

A special case is  $y = f(x) = Ax^b$ . ( $A, b$  are constants)

$$El_x f(x) = \frac{d \ln f(x)}{d \ln x} = \frac{d \ln Ax^b}{d \ln x} = \frac{d(\ln A + b \ln x)}{d \ln x} = \frac{b d \ln x}{d \ln x} = b$$

which agrees with the computation

$$El_x f(x) = \frac{x}{f(x)} f'(x) = \frac{x}{Ax^b} (Ax^b)' = \frac{x}{Ax^b} \cdot Abx^{b-1} = b$$

Example. Show that  $El_x(fg) = El_x(f) + El_x(g)$

$$\begin{aligned} El_x(fg) &= \frac{x}{f(x)g(x)} (f(x)g(x))' = \frac{x}{f(x)g(x)} (f'(x)g(x) + f(x)g'(x)) \\ &= \frac{x}{f(x)} f'(x) + \frac{x}{g(x)} g'(x) \\ &= El_x f + El_x g \end{aligned}$$